

# Local Market Update – June 2025

A Research Tool Provided by RESides, Inc. and the  
Hilton Head Area Association of REALTORS®

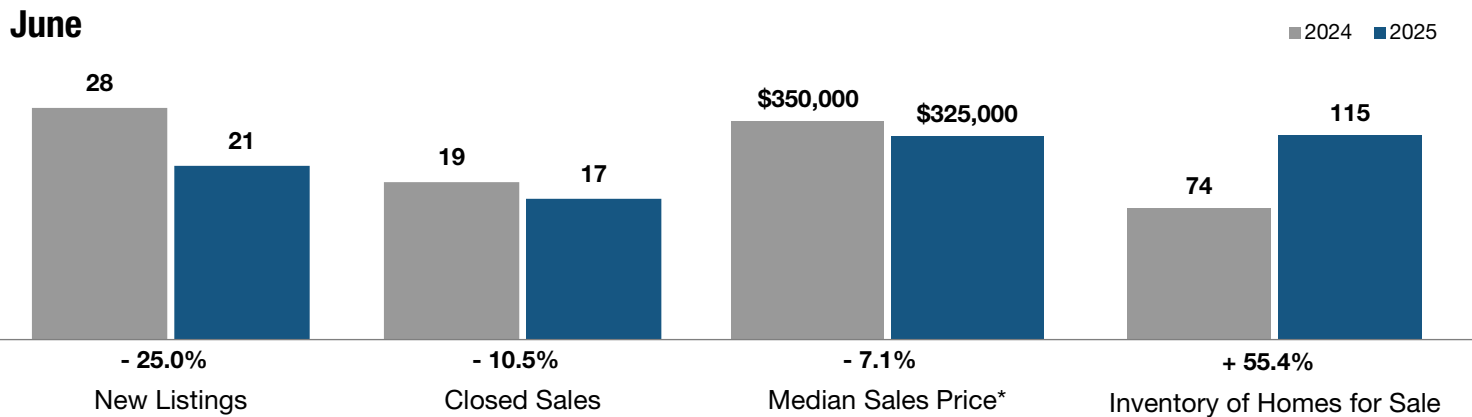


## HH General

Condos / Villas Only

| Key Metrics                     | June      |           |                | Year to Date |           |                |
|---------------------------------|-----------|-----------|----------------|--------------|-----------|----------------|
|                                 | 2024      | 2025      | Percent Change | 2024         | 2025      | Percent Change |
| New Listings                    | 28        | 21        | - 25.0%        | 177          | 216       | + 22.0%        |
| Closed Sales                    | 19        | 17        | - 10.5%        | 133          | 119       | - 10.5%        |
| Median Sales Price*             | \$350,000 | \$325,000 | - 7.1%         | \$315,000    | \$325,000 | + 3.2%         |
| Percent of List Price Received* | 96.8%     | 97.1%     | + 0.3%         | 96.5%        | 96.3%     | - 0.2%         |
| Days on Market Until Sale       | 48        | 76        | + 59.9%        | 60           | 59        | - 1.2%         |
| Inventory of Homes for Sale     | 74        | 115       | + 55.4%        | --           | --        | --             |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



### Historical Median Sales Price

Rolling 12-Month Calculation

