Local Market Update – October 2025

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

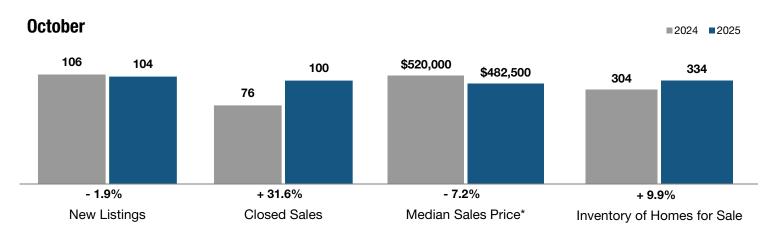




Bluffton General

| | October | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------------|--------------|-----------|----------------|
| Key Metrics | 2024 | 2025 | Percent Change | 2024 | 2025 | Percent Change |
| New Listings | 106 | 104 | - 1.9% | 1,122 | 1,297 | + 15.6% |
| Closed Sales | 76 | 100 | + 31.6% | 865 | 890 | + 2.9% |
| Median Sales Price* | \$520,000 | \$482,500 | - 7.2% | \$468,667 | \$465,000 | - 0.8% |
| Percent of List Price Received* | 97.6% | 97.4% | - 0.2% | 98.1% | 97.7% | - 0.4% |
| Days on Market Until Sale | 45 | 128 | + 184.4% | 45 | 87 | + 93.3% |
| Inventory of Homes for Sale | 304 | 334 | + 9.9% | | | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation



