Local Market Update – October 2025

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®





HH General

Condos / Villas Only

	October			Year to Date		
Key Metrics	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	35	36	+ 2.9%	305	349	+ 14.4%
Closed Sales	17	16	- 5.9%	214	207	- 3.3%
Median Sales Price*	\$276,500	\$315,000	+ 13.9%	\$315,000	\$318,500	+ 1.1%
Percent of List Price Received*	95.1%	95.4%	+ 0.3%	96.3%	96.0%	- 0.3%
Days on Market Until Sale	51	144	+ 181.5%	60	81	+ 35.3%
Inventory of Homes for Sale	94	129	+ 37.2%			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.







